# THIRD QUARTER 2015 CONFERENCE CALL & WEBCAST

**NOVEMBER 10, 2015** 





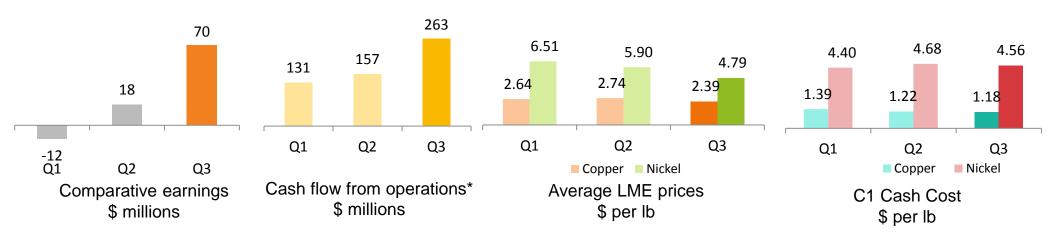
#### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENT

- Certain statements and information herein, including all statements that are not historical facts, contain forward-looking statements and forward-looking information within the meaning of applicable securities laws. The forward looking statements include estimates, forecasts and statements as to the Company's expectations of production and sales volumes, expected timing of completion of project development at Sentinel, Enterprise and Cobre Panama, the impact of ore grades on future production, the potential of production disruptions, capital expenditure and mine production costs, the outcome of mine permitting, the outcome of legal proceedings which involve the Company, information with respect to the future price of copper, gold, cobalt, nickel, zinc, pyrite, PGE, and sulphuric acid, estimated mineral reserves and mineral resources, First Quantum's exploration and development program, estimated future expenses, exploration and development capital requirements, the Company's hedging policy, and goals and strategies. Often, but not always, forward-looking statements or information can be identified by the use of words such as "plans", "expects" or "does not expect", "is expected", "budget", "scheduled", "estimates", "forecasts", "intends", "anticipates" or "does not anticipate" or "believes" or variations of such words and phrases or statements that certain actions, events or results "may", "could", "would", "might" or "will" be taken, occur or be achieved.
- With respect to forward-looking statements and information contained herein, the Company has made numerous assumptions including among other things, assumptions about the price of copper, gold, nickel, zinc, pyrite, PGE, cobalt and sulphuric acid, anticipated costs and expenditures and the ability to achieve the Company's goals. Although management believes that the assumptions made and the expectations represented by such statements or information are reasonable, there can be no assurance that a forward-looking statement or information herein will prove to be accurate. Forward-looking statements and information by their nature are based on assumptions and involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements or information. These factors include, but are not limited to, future production volumes and costs, costs for inputs such as oil, power and sulphur, political stability in Zambia, Peru, Mauritania, Finland, Spain, Turkey, Panama, Argentina and Australia, adverse weather conditions in Zambia, Finland, Spain, Turkey, Panama and Mauritania, labour disruptions, mechanical failures, water supply, procurement and delivery of parts and supplies to the operations, the production of off-spec material.
- See First Quantum's Annual Information Form for additional information on risks, uncertainties and other factors relating to the forward-looking statements and information. Although we have attempted to identify factors that would cause actual actions, events or results to differ materially from those disclosed in the forward-looking statements or information, there may be other factors, many of which are beyond the control of First Quantum, that might cause actual results, performances, achievements or events not to be anticipated, estimated or intended. Accordingly, readers should not place undue reliance on forward-looking statements or information.
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- In accordance with applicable Canadian securities regulatory requirements, all mineral reserve and mineral resource estimates disclosed herein have been prepared in accordance with Canadian National Instrument 43-101 Standards of Disclosure for Mineral Projects ("NI 43-101"), classified in accordance with Canadian Institute of Mining Metallurgy and Petroleum's "CIM Standards on Mineral Resources and Reserves Definitions and Guidelines" (the "CIM Guidelines"). The terms "mineral resources", "measured mineral resources" and "inferred mineral resources" are recognized by Canadian securities regulatory authorities, however, they may not be recognized by the securities regulatory authorities of other jurisdictions. Pursuant to the CIM Guidelines, mineral resources have a higher degree of uncertainty than mineral reserves as to their existence as well as their economic and legal feasibility. Inferred mineral resources, when compared with measured or indicated mineral resources, have the least certainty as to their existence, and it cannot be assumed that all or any part of an inferred mineral resource will be upgraded to an indicated or measured mineral resource as a result of continued exploration. Pursuant to NI 43-101, inferred mineral resources may not form the basis of any economic analysis, including any feasibility study. Accordingly, readers are cautioned not to assume that all or any part of a mineral resource exists, will ever be converted into a mineral reserve, or is or will ever be economically or legally mineable or recovered.
- Note: all dollar amounts in US dollars unless otherwise indicated: C\$ indicates Canadian dollars



#### **THIRD QUARTER 2015**

- Highest comparative earnings and cash flow from operations\* for 2015
  - Achieved despite lowest quarterly metal prices for the year and 12-day power reduction at Zambian operations
  - Reflects ramp-up of the new smelter, continued focus on cost control and solid performances at all the mines



<sup>\*</sup>Before working capital changes and tax paid



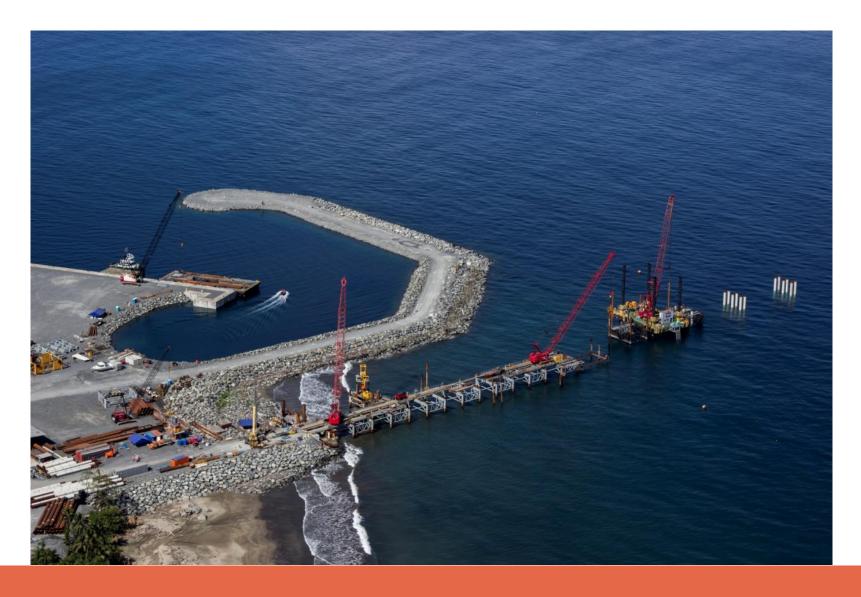
#### **KEY DEVELOPMENTS**

- Cobre Panama
  - Revised precious metals stream agreement signed in November
  - \$338 million received from Franco-Nevada Corporation
  - Project capital estimate reduced 7% to \$5.95 billion
- Copper hedge program
  - Currently consists of 208,575 tonnes of copper at an average price of \$2.41/lb with maturities from November 2015 to September 2016
- ENRC Promissory Note
  - Over \$236 million received to date
  - To be received: \$1.25 million December 1, 2015; six equal payments of over \$10.6 million starting January 1, 2016
- Debt reduction
  - Team in place to review all assets and evaluate other strategic initiatives
- Zambian tax regime
  - Effective July 1, 2015 mineral royalty lowered to 9%, corporate tax of 30% and variable profits tax of up to 15% reinstated





## **COBRE PANAMA – PORT – JETTY UNDER CONSTRUCTION**





### **COBRE PANAMA – PORT – JETTY UNDER CONSTRUCTION**

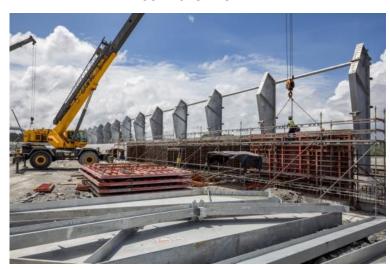




#### **COBRE PANAMA – PORT – COAL STORAGE**



**COAL STORAGE** 



COAL STORAGE - RETAINING WALL



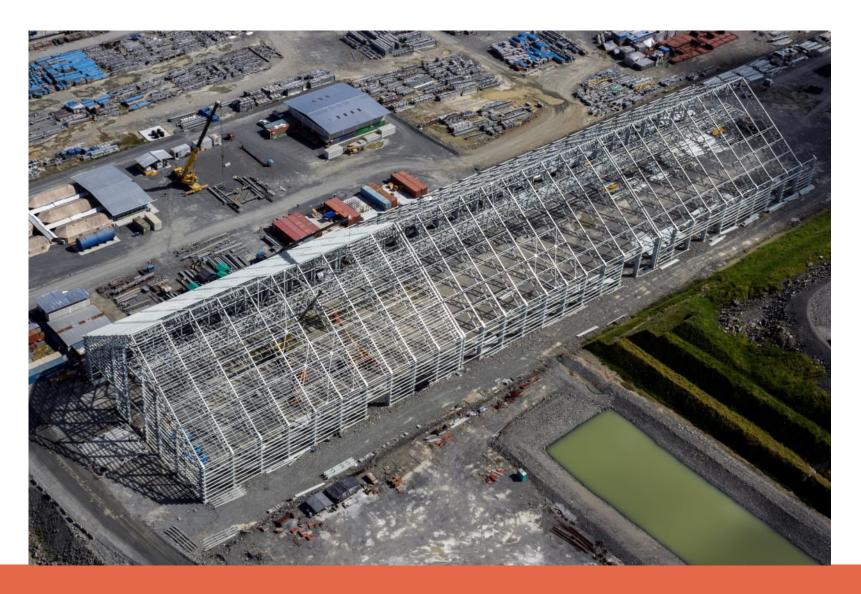
**COAL STORAGE - INTERNAL CONVEYOR FOUNDATIONS** 



**COAL STORAGE - EXTENSION EARTHWORKS** 



## **COBRE PANAMA – PORT – CONCENTRATE STORAGE BUILDING**



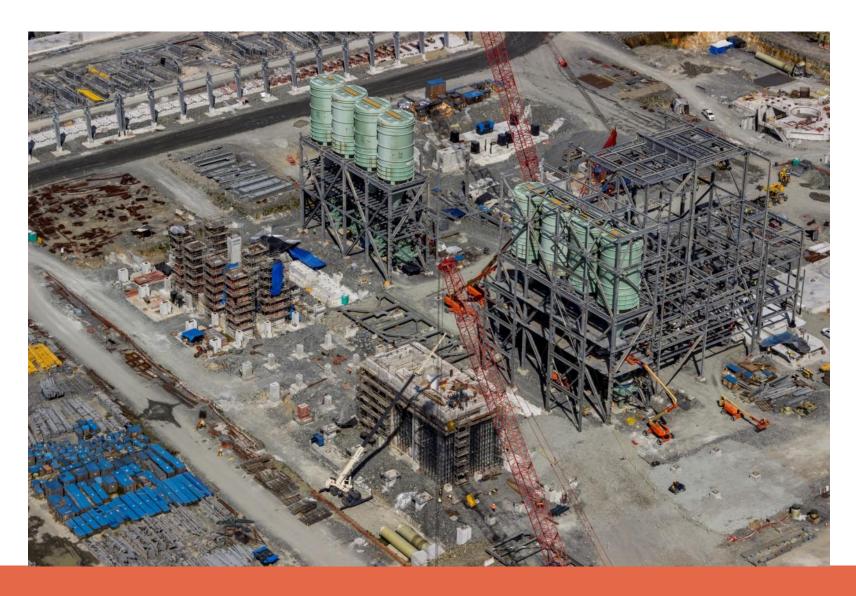


## **COBRE PANAMA – PORT AND POWER PLANT**





## **COBRE PANAMA – POWER PLANT OVERVIEW**





#### **COBRE PANAMA – POWER PLANT**



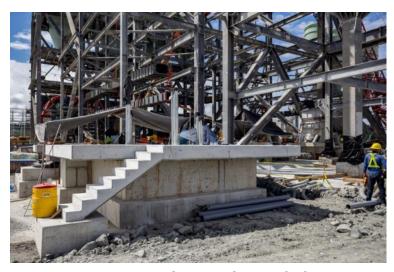
**UNIT 1 SILO COAL FEEDERS** 



**UNIT 1 BOILER BUILDING DUCTING** 



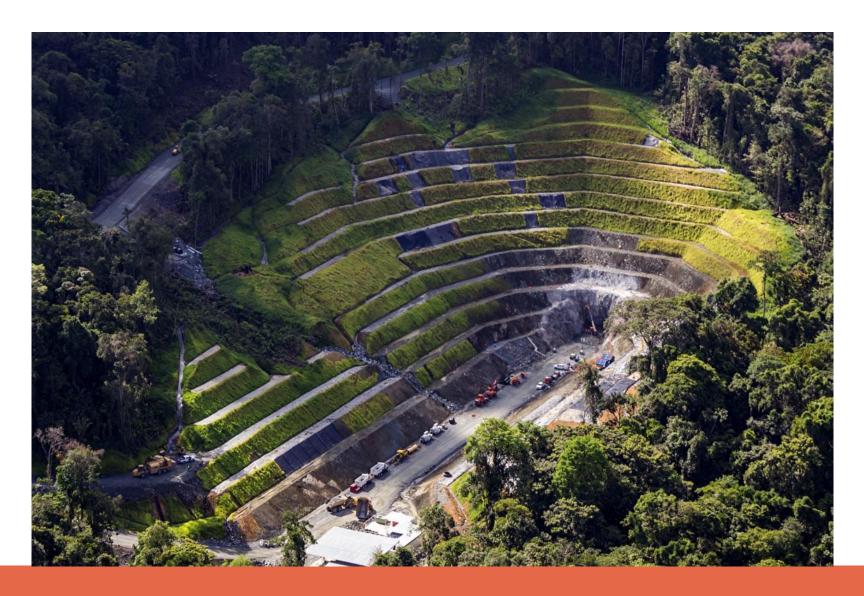
**UNIT 1 BOILER & SCR STEEL** 



UNIT 1 FD FAN FOUNDATION - EAST SIDE



## **COBRE PANAMA – TMF DECANT OUTLET CHANNEL**





## **COBRE PANAMA – PROCESS PLANT OVERVIEW**





## **COBRE PANAMA – BOTIJA PIT PRE-STRIP**





## **FINANCIAL REVIEW**





### Q3 2015 Highlights

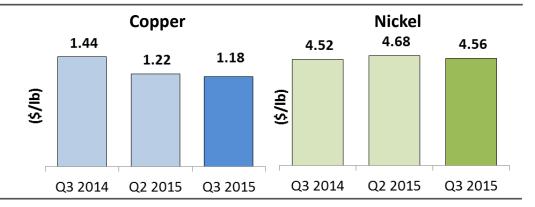
Cu production above Q3 2014 and Q2 2015 with pre-commercial Sentinel production.

Ni production above Q2 2015 as Ravensthorpe increases following re-commissioning of AL circuit.

'000 tonnes	Q3 2015	Q2 2015	vs Q2 2015
Copper Production	107	104	3
Copper Sales	105	84	20

Copper C1 cost below both Q2 2015 and Q3 2014 driven by cost savings.

Nickel C1 cost lower that Q2 2015 driven by cost savings and Ravensthorpe production.



Comparative results significantly better than Q2 2015 with increased sales volumes, cost savings and reduced Zambian royalty offsetting lower metal prices. Q3 2015 includes the \$49m Ravensthorpe insurance receipt.

Comparative results year on year impacted by lower

Comparative results year on year impacted by lower metal prices and higher Zambian royalty.

•	Q3 2015	Q2 2015
Comparative EBITDA (1)	261	161

Comparative Earnings (1)
Comparative EPS (Basic) (\$)
Net Debt

\$ million

Q3 2013	QL 2013	Q3 2014
261	161	355
70	18	133
0.10	0.03	0.22
(5,321)	(5,209)	(5,035)

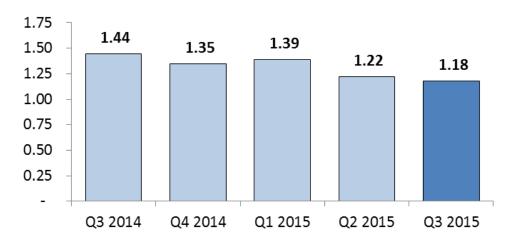
<sup>(1)</sup> Earnings attributable to shareholders of the Company and EBITDA have been adjusted to exclude impacts which are not reflective of underlying performance to arrive at comparative earnings and comparative EBITDA. A reconciliation of comparative EBITDA and comparative earnings is provided in the Q3 2015 MD&A.



O3 2014

#### C1 Cost

#### Copper C1 cost (\$/lb)



#### Q3 2015 copper C1 cost lower than Q2 2015

A continued focus on cost reduction and efficiencies helped to lower mining and processing costs together with favourable exchange rates. The main changes to C1 costs were:

- Kansanshi savings on fuel costs and acid consumed from third parties.
- Ongoing savings initiatives.
- Majority of sites have benefitted from appreciation of the US dollar against local currencies.

#### Nickel C1 cost (\$/lb)



#### Q3 2015 nickel C1 cost lower than Q2 2015

Ravensthorpe C1 costs down due to increased production following re-commissioning of the AL circuit.

Kevitsa C1 costs down due to lower electricity prices and the impact of higher production.



#### **Financial Overview**

### Comparative EBITDA impacted by lower metal prices and sales volumes

\$ million	Q3 2015	Q2 2015	Q3 2014
Revenue	673	610	885
Gross Profit	103	54	241
Comparative EBITDA	261	161	355
Comparative Earnings	70	18	133
Comparative EPS (Basic) (\$)	0.10	0.03	0.22
Net Debt	(5,321)	(5,209)	(5,035)

Gross profit against Q2 2015 higher due to higher sales volumes, lower C1 costs, lower Zambian royalty rate and favourable FX, partly offset by lower realized prices.

Q3 2015 Comparative EBITDA 62% higher than Q2 2015 includes \$49m Ravensthorpe insurance proceeds in other income.

Financial results are below Q3 2014 due to lower metal prices and the impact of higher Zambian royalty rates.

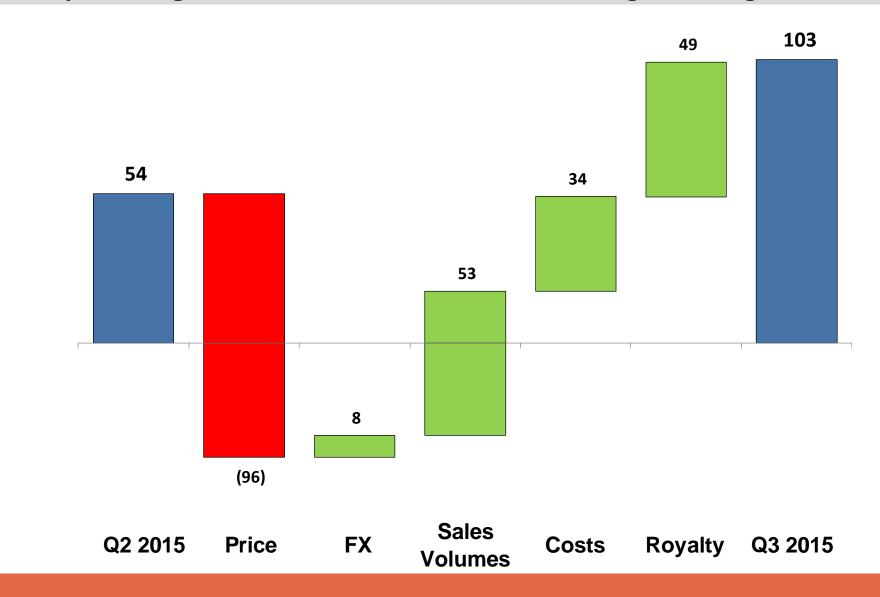
Net debt increased from Q2 2015 with ongoing capital spend at Cobre Panama, partly offset by EBITDA and ERG receipt.



<sup>(1)</sup> Earnings attributable to shareholders of the Company and EBITDA have been adjusted to exclude impacts which are not reflective of underlying performance to arrive at comparative earnings and comparative EBITDA. Items excluded from comparative measures include impairment charges. A full reconciliation of comparative EBITDA and comparative earnings is provided on page 33 of the Q3 2015 MD&A.

#### Q3 2015 Gross Profit versus Q2 2015

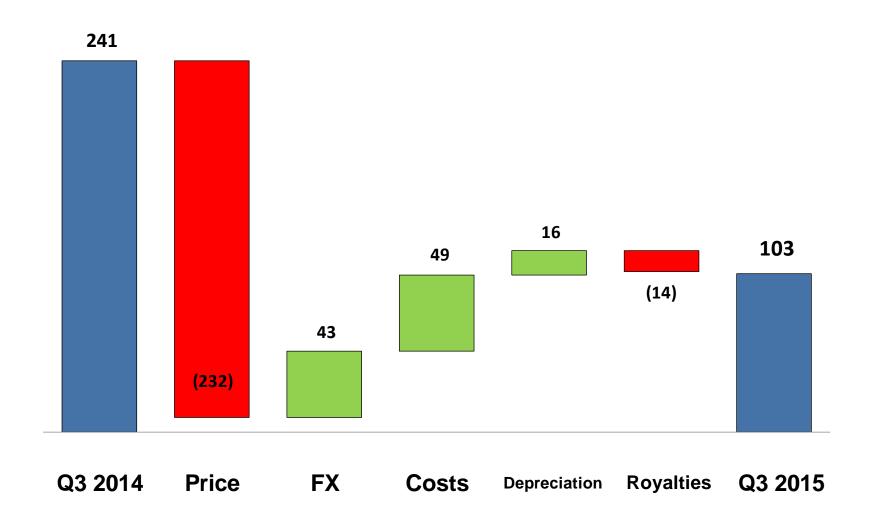
### Gross profit higher than Q2 2015 from cost savings and higher sales





#### Q3 2015 Gross Profit versus Q3 2014

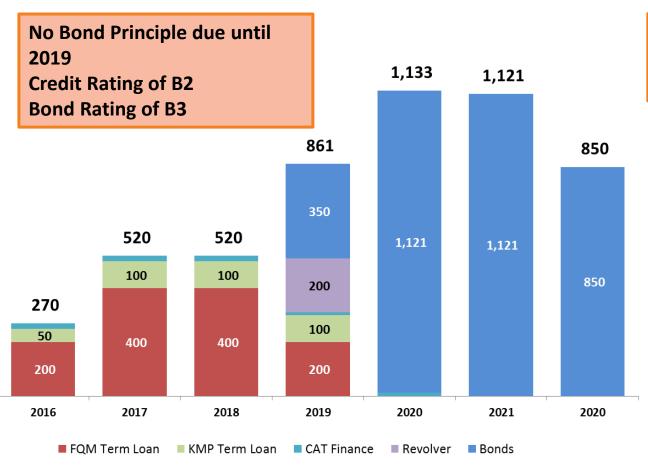
### Gross profit lower than Q3 2014 as price declined





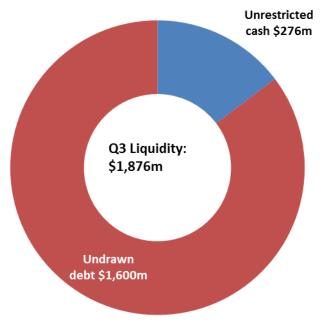
## **Long Term Debt Profile**

#### **Debt Maturity Profile (\$m)**



#### Q3 2015 Liquidity (\$m)





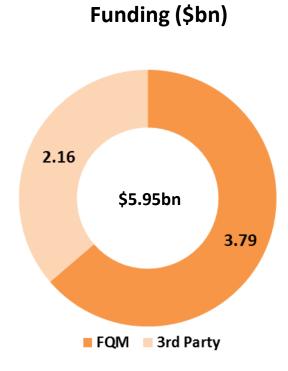
\$1.8bn Revolving credit facility ends 2019



### **CAPITAL EXPENDITURE**

	US\$ billon	2015 YTD	2015 Guidance	2016 Guidance
S	Cobre Panama	0.42	0.60	0.88
	Kansanshi	0.14	0.15	-
roject	Trident	0.15	0.23	0.02
	Other	0.02	0.03	-
	Total projects	0.73	1.01	0.90
	Stripping costs	0.17	0.23	0.20
	Other sustaining capex	0.16	0.19	0.10
	Total capex <sup>(1)</sup>	1.06	1.43	1.20

		Funded by	
US\$ billion	Total	FQM	3rd Party
Cobre Panama project			
Capital spend to Dec 2015	2.70	1.84	0.86
2016 Guidance capital	0.88	0.53	0.35
Estimated remaining capital	2.37	1.42	0.95
<b>Total Cobre Panama</b>	5.95	3.79	2.16



**Cobre Panama** 

(1) Capital expenditure excludes capitalized interest and capitalized pre-production costs



#### 2015 Market Guidance

#### Production guidance for copper, nickel and gold revised

#### Copper production<sup>(1)</sup>

380 – 400k tonnes

(Previous: 385 – 410k tonnes)

#### **Zinc production**

36 - 41k tonnes

(Q2: 40 - 45k tonnes)

#### **Nickel production**

33 – 37k contained tonnes

(Q2: 32 – 40k contained tonnes)

#### **Palladium production**

22 - 24k ounces

(Q2: 20 - 23k ounces)

#### **Gold production**

210 - 231k ounces

(Q2: 218 – 247k ounces)

#### **Platinum production**

27 – 32k ounces

(Q2: 25 - 35k ounces)

#### **Copper C1 cost guidance reduced**

#### Nickel C1 cost guidance reduced

#### **Copper C1 cost**

\$1.20 – \$1.35 per lb

(Q2: \$1.25 - \$1.40 per lb)

#### Nickel C1 cost

\$4.40 - \$4.70 per lb

(Q2: \$4.75 - \$5.00 per lb)

#### Capital expenditure guidance unchanged

Expected total 2015 capital expenditure remains unchanged at approximately **\$1.4 billion**, excluding capitalization of any pre-commercial production costs and capitalized interest.

(1) Excludes Sentinel mine which is expected to produce between 30-40k tonnes copper during 2015 (previous guidance was 30-50k tonnes copper).



## **APPENDIX**



## **Quarterly Net Debt Movement**

Opening Net Debt at July 1, 2015 (\$ million)	(5,209)
Comparative EBITDA	261
Working capital and tax	(93)
Dividends paid	(16)
Capital expenditure	(375)
Net interest paid <sup>(1)</sup>	(98)
Part repayment of ENRC promissory note	215
Other	(6)
Net debt movement	(112)
Closing Net Debt at September 30, 2015 (\$ million)	(5,321)
Net Debt comprised of:  Cash & cash equivalents <sup>(2)</sup> Total debt <sup>(3)</sup>	370 (5,691)
Available committed undrawn debt facilities at September 30, 2015	1,600

- (1) Includes \$93m of capitalized interest
- (2) Includes \$276m cash and cash equivalents and \$94m restricted cash
- (3) Includes \$362m shareholder loan from minority interest



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