

# FIRST QUANTUM MINERALS



## **CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENT**

**Some of the statements contained in the following material are forward-looking statements and not statement of facts. Such statements are based on the current beliefs of management, as well as assumptions based on management information currently available.**

**Forward-looking statements are subject to various risks, uncertainties and other factors that could cause actual results to differ materially from expected results.**

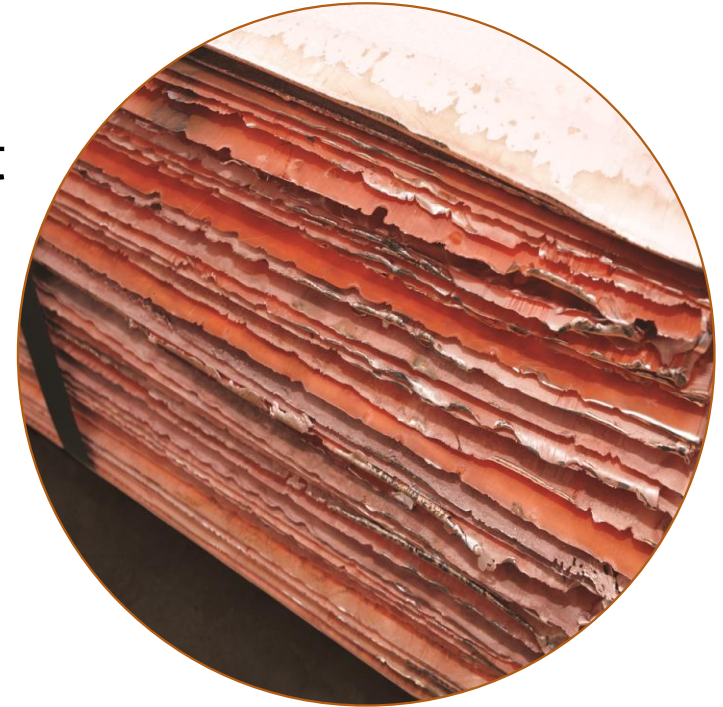
**Readers must rely on their own evaluation of these uncertainties.**

**Note: all dollar amounts in US dollars unless otherwise indicated**



# OUR ACTION PLAN AMID VOLATILE MARKET CONDITIONS

- Operate safe and efficient facilities
- Strengthen and protect the balance sheet
- Ensure profitability and cash flow from operations are maximized and protected
- Limit cash outflows to essential and economically attractive projects





## EARLY ACTION TO MAXIMIZE PROFITABILITY AND CASHFLOWS FROM OPERATIONS AND TO LIMIT CASH OUTFLOWS

ACTIONS TAKEN	
Re-phased and lowered the 2015 capital program by ~ \$700M	Q1'15
Reduced workforce company-wide ~ 440 positions	Q1'15
Lowered salaries by up to 20%	Q1'15
Reduced dividend payout ratio	Q1'15
Launched a dividend re-investment and share purchase plan	Q1'15





## AS CONDITIONS WEAKENED, WE STRENGTHENED OUR DEFENCE

### ACTIONS TAKEN

Completed an equity issue for ~ Cdn\$1.4B	Q2'15
Renegotiated the ENRC Promissory Note for ~\$300M	Q3'15
Signed the revised precious metals stream agreement – \$1B	Q3'15
Reduced remaining three-year capital program – \$800M	Q3'15
Started a copper hedge program	Q3'15
Committed to reduce net debt through asset sales & other strategic initiatives	Q3'15
Reduced Cobre Panama capital estimate by 15% – ~\$940M	Q4'15



## ASSET SALE & OTHER STRATEGIC INITIATIVES

Sold the Kevitsa operation - \$712M	Q2'16
Replaced the old \$3.0B facility with an improved \$1.8B new Facility	Q2'16
Advancing the process to obtain project financing for Cobre Panama – up to \$2.5B	Q4'15



## IMPROVED NEW FACILITY

- Comprised of a \$907.5M term loan and a \$907.5M revolving credit facility
- Improved financial covenants and an amortization schedule that starts in June 2017
- Same liquidity within the next 12 months, when compared to the previous \$3.0B facility

### IMPROVED NET DEBT:EBITDA RATIO COVENANTS

PERIOD	MAXIMUM RATIO
Current – June 30 2017	5.50:1
July 1 2017 – December 31 2017	5.00:1
January 1 2018 – June 30 2018	4.50:1
July 1 2018 – December 31 2018	3.50:1
January 1 2019 - Termination	3.25:1



## **CREDIT RATINGS AGENCIES HAVE RESPONDED POSITIVELY TO KEVITSA SALE AND REFINANCING**

- S&P – upgraded the current B- credit rating outlook to stable (from negative)
- Moody's – upgraded from Caa1 to B- (negative outlook)
- Fitch – currently reviewing the position (current rating B, negative outlook)





# ADVANCING THE PROJECT FINANCING PROCESS

- Cost competitive, long-term financing
- Phase 1 completed
- Phase 2 initiated covering due diligence, information memorandum, engaging consultants, ECA and bank selection, and term sheet negotiation
- Financial close could be achieved within 12 months
- Targeting up to \$2.5B



## RESULTS – OPERATIONS<sup>1</sup> – Q1 2016

- Strong operations
- 4<sup>th</sup> successive quarter of higher copper production & lower unit production cost
- All-in sustaining cost well below a year ago
  - Copper by 39% to US\$1.36/lb
  - Nickel by 11% to US\$4.93/lb
- Highest quarterly copper production & sales



<sup>1</sup> Continuing operations which exclude Kevitsa

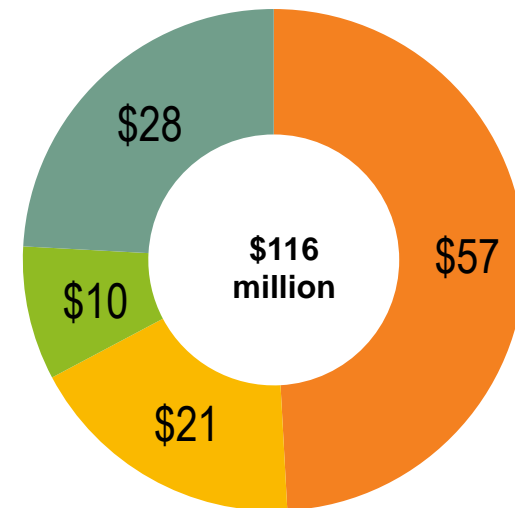


## RESULTS – COST SAVINGS<sup>1</sup> – Q1 2016 VS. Q1 2015

- Net acid costs \$28M lower driven by Kansanshi smelter production of sulphuric acid
- Lower employee, contractor and maintenance costs
- Lower consumable, fuel, power and freight costs across the group
- General and administration and exploration costs \$10M lower excluding the impact of FX
- In addition, royalty costs \$38M lower due to rate change

<sup>1</sup> Adjusted to remove the impact of FX

Savings Q1'16 vs Q1'15  
\$ millions



- Employee/Contractors/Maintenance costs
- Fuel/Power/Freight/Consumables
- G&A + Exploration
- Smelter savings





# PLATFORM OF HIGHER CASH GENERATING OPERATIONS

- **Kansanshi smelter** – exceptional start-up and continuing operation
- **Kansanshi mine** – benefitting from having a dedicated smelter
- **Las Cruces** – steady strong operation
- **Guelb Moghrein** – significantly stronger
- **Ravensthorpe** – one of the lowest cost nickel producers
- **Çayeli** – well-managed mature operation
- **Pyhäsalmi** – recognized as one of the most efficient underground mines in the world







## SENTINEL RAMPING UP

- Progressively higher production every quarter since Q1 2015
- Expected to be able to run at or near design throughput capacity with the current 120MW allocation
- Awaiting electrification of 2<sup>nd</sup> power line expected in Q2 2016







# COBRE PANAMA DEVELOPMENT ON TRACK

- Most challenging aspect of the project is well under control
- Priority given to the power station and associated infrastructure
- Revenues from power sales expected in 2<sup>nd</sup> half 2017
- Expenditures being managed to suit market conditions
- Capex lowered to \$5.48B

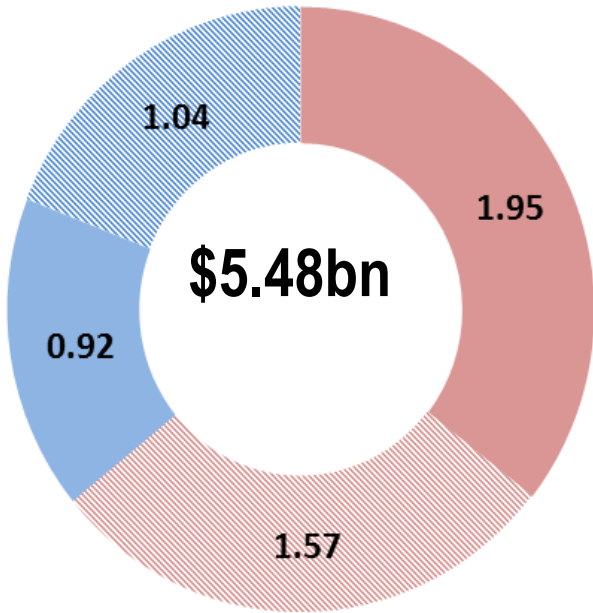




# COBRE PANAMA CAPITAL

US\$ billion	Total	Funded by	
		First Quantum	3rd Party
Cobre Panama project			
Capital spend to December 2015	2.72	1.86	0.86
Q1 2016 spend incurred	0.15	0.09	0.06
Estimated 2016 remaining capital spend	0.50	0.30	0.20
Estimated post 2016 capital spend	2.12	1.27	0.85
Total Cobre Panama	5.48	3.52	1.97

Cobre Panama Funding (\$bn)



First Quantum incurred

3rd Party incurred

First Quantum to spend

3rd Part to spend



## A POSITIVE OUTLOOK

- Power situation in Zambia has stabilized
- \$32M remaining on ENRC Note received in Q2 2016
- Copper sales hedge contracts for 171,250 tonnes at average price of \$2.24/lb outstanding at the end of Q1 2016
- Changes to Zambian mining tax regime expected 2<sup>nd</sup> half 2016:
  - Variable profits tax repealed
  - Current 20% royalty lowered to between 4-6% depending on the monthly average LME copper trading price
- Project financing of maximum \$2.5B for Cobre Panama likely within 12 months



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